

ASRI

Aviation
Spectrum
Resources, Inc.

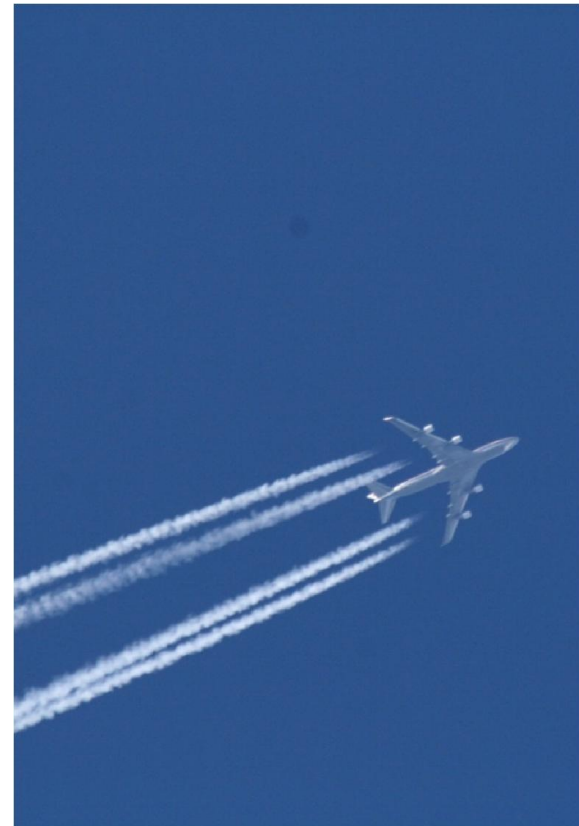
ASRI Contracts Presentation

Rose Gauzza

Senior Contracts/AR Representative

Agenda

- ASRI Ground Station Administration (“AGSA”) Contracts History
- AGSA Contract Documents Review
 - Service Agreement
 - Service Supplement
 - Attachment A – Service Order
 - Attachment B – Station Representative and Facilities Station Designation
 - License Coordination Form
 - Attachment C – Contract Officer, Operational Contact & Primary Billing POC Designation
- Questions?



AGSA Contracts History

- ASRI was spun off as separate company Jan 2006
 - ASRI contracts were maintained by ARINC Contracts department from Jan 2006 thru Sept 2011.
 - After training with the ARINC Contracts department, the contracts processing was brought in-house Oct 2011, and all contracts are currently processed by ASRI.
- ASRI currently has 850 Customers
 - Customers with signed ASRI Service Agreement – 408
 - Customers still under the ARINC Service Agreement – 439
 - Consent to Assignment Letters were sent out Oct 2005 and Jan 2006, respectively assigning the agreements over to ASRI.

AGSA Service Agreement

- This Agreement covers all present and future communication and general services to be supplied by ASRI to the Customer including without limitation: Aeronautical Mobile and Administrative Services. This document is required for all new Customers and all existing Customers on the old ARINC agreements.

If an existing Customer has a new request, and they are operating under the old ARINC agreement, they will need to sign the ASRI service agreement in order for the new request to be processed.

AGSA Service Supplement

- This Agreement covers Aeronautical Mobile (Air-Ground-Air) ASRI ground station administrative services to the Customer.
 - Services
 - Charges for Service (Attachment A)
 - Assignability
 - Interference
 - General Provisions
 - ASRI Contract Officer (Attachment C)
 - ASRI Station Representative (Attachment B)

Attachment A – Service Order

- This Agreement covers the location of the radio, description and charges associated with current request.
- We have 2 attachment A's for the majority of our Customers (one for annual customers, and one for monthly customers).
- An attachment A is required for all service requests (except decommissions).

Attachment B – Station Representative and Facilities Station Designation

- This form covers the name(s) the customer designates as their representatives for this location.
- This form is required with each Order for Service and when designation of a Station Representative changes.

License Coordination Form

- This form covers:
 - The purpose of station
 - Coordination altitude
 - Location where transmitter will be installed
 - Coordinates to nearest second
 - Address of transmitter to be specific – do not use the general airport address
 - Primary Control Point
 - Antenna configuration
 - Where the antenna will be located

Data needs to be correct and accurate on all license coordination forms.

Attachment C – Contract Officer, Operational Contact & Primary Billing POC Designation

- This Agreement designates the following employee(s) to act on its behalf in the performance of matters relating to air-ground-air services.
- This form is required for all new customers and for new requests currently under the ARINC contract.

Summary of Contract Document Requirements

	Service Agreement	Service Supplement	Attach A	Attach B	License Coordination Form	Attach C	Transfer Letter
New Customer*	✓	✓	✓	✓	✓	✓	
All Frequency Requests for Existing Customer (ARINC Agreement)*	✓	✓	✓	✓	✓	✓	
Frequency Requests for Existing Customer (ASRI Agreement)*							
New			✓	✓	✓	✓	
Modifications			✓	✓	✓		
Transfer from one Customer to Another			✓	✓	✓		✓
De-icing			✓	✓			
Decommissions							

*No Contract Paperwork required for Decommissions and Renewals, unless changes are required.

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Questions?